FUNDRAISING TIPS & TRICKS



1. GET THE BALL ROLLING



Nobody likes to be first. That's why it's always a good idea to get your fundraising off to a good start by making the first contribution. This will make others more likely to get involved – and it will unlock the self-donor fundraising milestone on your personal page!

2. ADD YOUR WHY TO EMAILS AND YOUR PERSONAL FUNDRAISING PAGE



We've put together an email template you can use right from your participant centre, and content for your personal fundraising page. The most important thing you can add to these messages is **why you are fundraising**. Let your family and friends know why helping animals matters to <u>you</u>, that's what they care about most!

3. START WITH YOUR CLOSE CONTACTS



It's always best to start by emailing your close contacts because they are the most likely to donate. Try sending some quick personal messages to your inner circle to build up some momentum. Then use the email template you customized to reach all of your other contacts.

Pro Tip: Don't want to upload contacts to the address book in your participant centre? You can send a solicitation message to yourself and then forward that on to your friends and family from whichever email provider you use.

4. NOW MOVE TO SOCIAL MEDIA





Once you've sent your first batch of emails out, it's time to turn to social media.

One of the best strategies to use on both Facebook and Twitter is tagging and thanking people that have already donated while you are asking for new

donations. This spreads your message further and lets people know you already have a team supporting you.

5. REENGAGE WITH EMAIL



Don't hesitate to send a few follow up emails. Emails are easy to overlook and people often open them up quickly and then forget to go back to them. Use email to keep people up to date with your progress as you hit different milestones (50% raised, 75% raised, etc.) and ask supporters to help you hit the next milestone.

6. CONTINUE THANKING AND UPDATING SOCIAL MEDIA



As more of your network gets behind you, keep thanking them on social media and make sure you continue to share your progress towards your goal.

Fundraising often takes a little creativity and persistence, but it's vitally important to our mission and YOU CAN DO IT! Know that your effort is making a big difference for animals in need. Thank you for being so paw-some!